

Sales Executive

Location: Brisbane

GFG Group is seeking a highly motivated, self starting, dynamic Sales Executive to join its international sales team.

Reporting directly to the Group Sales Director the Sales Executive position plays a critical role in our company and is responsible for developing and engaging in the business sales strategy, achieving sales results, leading the sales process to acquire new accounts. The Sales Executive will be responsible for directly leading the world-wide Sales of GFG's industry leading Financial Testing software. This is a newly established position which is a part of an expansion strategy for GFG.

GFG Group is an innovative provider of consumer electronic payments software to banks, telecommunications company and Mobile Network Operators. GFG provides IT payment applications to customers in 19 countries and more than 140 million consumers have access to GFG Group applications.

More details can be reviewed on GFG Groups web site – www.gfg-group.com

Skill Requirements:

- Demonstrated experience in Technical Sales to the Payments Industry.
- Familiar with Electronic Funds Transfer (EFT) with a comprehensive knowledge of the standards including ATM, POS and ISO8583/AS2805.
- Excellent presentation, written and verbal communication skills.
- Experience in working at senior levels within major organisations.
- Ability to understand and provide relevant solution to client requirements.
- Proven sales results and EBIT driven.
- Superior negotiation skills.
- Must be prepared to travel internationally.
- Tertiary qualifications preferred.

Based in Brisbane, this position will be competitively remunerated. If you are interested in becoming a part of an International team that thrives on challenge and on achieving great results, then email your CV to careers@gfg-group.com

GFG
GROUP

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